



Budgeting & Targets

FINANCIALS

SYSPRO Budgeting and Targets outlines an organization's planned sales and expenditures for a given time period based on their expected performance.

This enables you to streamline your business planning, improve your accountability and enhance your expense management.

The Benefits of Budgets & Targets

- Budgets against ledger accounts for comparative analysis and reporting
- General ledger budgets for current year, next year and eight alternate budgets
- Projected targets against customers, product classes or user-defined sales history targets for projection of future sales from multiple perspectives
- Projection of forecasts based on past sales and integrated algorithms for more accurate sales targets
- Performance and achievement reports for comparisons between actual and projected targets
- Commitment accounting establishes expenditure thresholds across defined ledger accounts managing spending limits



Budgets & Targets Features

- Create general ledger budgets for individual periods, based on manually entered amounts, or a fixed amount spread evenly across all periods or based on a user-defined budget spread
- Import budgets from external budgeting systems
- Establish sales targets per company-specific sales criteria
- Copy from one budget to another and optionally apply a percentage increase